	Influencing Power		Challenging Power	
	Positive-Sum Outcomes	Encouraging Transformation	Levelling the Players	Levelling the Playing Field
Types of TWM efforts available (from Table 1)	Generation of positive-sum outcomes: TB pollution clean-up; 'joint risk' efforts; equitable water sharing; benefit-sharing;	Economic signals; 'naming and shaming'; Environmental diplomacy; dialogue platforms (Ward, et al., 2007);	Building capacity (technical, negotiations, administration); establishment of WUAs;	Objective water sharing standards (IWL); Harmonisation of national environmental regulation;
	Exemplification			
Development partner interventions	Contribution to regional stability, peace, cooperation and financial growth	Long-term commitment to creation of 'enabling environment'	Strengthening of organisational and institutional capacity and frameworks;	Strengthening of TWM cooperation through formal organisations, civil society and networking, or of basin management agreements
		Towards	a strategy	
Efforts to focus on:	Hegemon and non- hegemons	Hegemon	Non-hegemon	Hegemon and Non- hegemon
Timing of the focus:	Implementation	Setting an enabling environment	Setting an enabling environment	Setting an enabling environment
Participatory approach	Top-down	Top-down	Bottom-up	Bottom-up

TWM efforts that either influence power or challenge power. It is suggested that the use of the table permits strategic planning towards creating a more enabling environment for equitable sharing and poverty reduction.